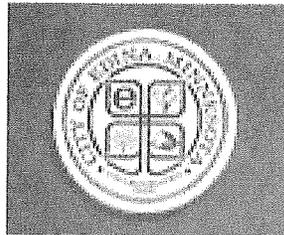




Proposal for Residential Curbside Recycling Services



MINNESOTA'S FIRST NATURAL GAS-FUELED REFUSE TRUCKS

- Cleaner
- Quieter
- Less engine maintenance
- Fuel capacity = 60 gallon diesel

NATURAL GAS-POWERED ENGINES

- 95% fewer particulate emissions
- 94% fewer nitrogen oxide emissions
- 68% fewer hydrocarbon emissions



VOCATIONAL ENERGY
CNG FUEL STATIONS

randyssanitation.com
763-972-3335

April 18, 2012

4351 US Hwy 12 SE
PO Box 169
Delano MN 55328-0169



www.RandysSanitation.com
Phone: 763.972.3335
Fax: 763.972.6042

April 18, 2012

City of Edina
Attn: Recycling Service Proposals
4801 West 50th Street
Edina, Minnesota 55424

Randy's Environmental Services, a family owned and operated trash hauler has been providing sanitation and recycling services in the Twin Cities Metropolitan area for the past thirty years. We are pleased to present this comprehensive response to your request for recycling proposals.

Randy's Environmental Services can help to keep your community a little quieter and your neighborhood air quality a bit cleaner. We rolled out the first recycle trucks in Minnesota powered by alternative fuel, cleaner, quieter compressed natural gas (CNG). The CNG-fueled Cummins engines in our new trucks produce 95 percent fewer particle emissions that generate soot. And they produce 94 percent fewer nitrogen oxide emissions and 68 percent fewer hydrocarbons emissions, both of which eliminate smog. Our new CNG trucks generate much less noise than the diesel trucks we're replacing.

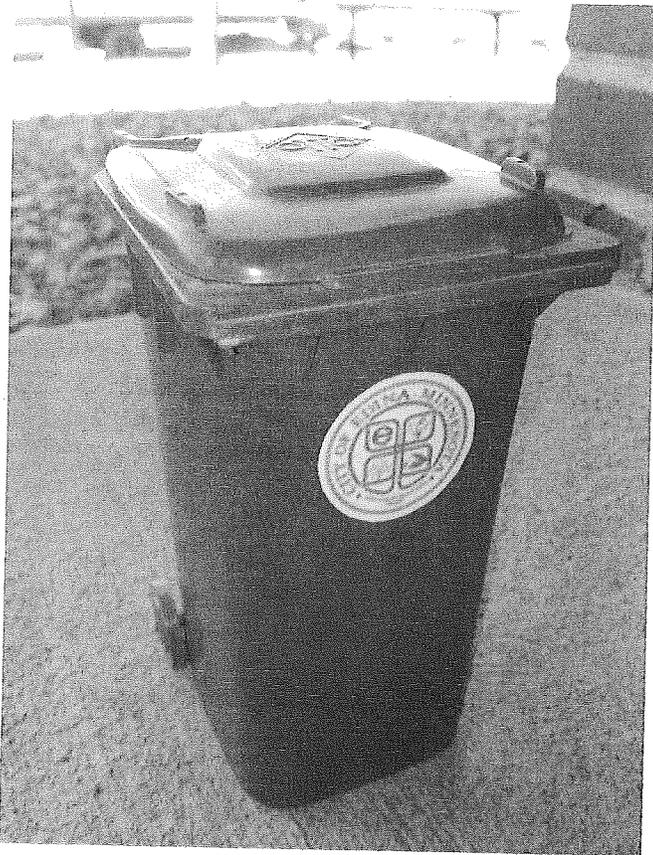
Randy's Environmental Services is the leading collector of Source Separated Organics (SSO) in the state. We currently have ten different communities participating in a SSO program. Each of these programs have been designed to meet the needs of the specific community Randy's recently introduced our Blue Bag Organics Program. Blue Bag Organics is a source separated organics collection program that is co-collected with the trash on pick-up day. When a resident subscribe to this program, we provide them with weekly collection service and a 32 gallon Blue Bag Organics Can at no charge to the resident or the city. The can is to be lined with a new Blue Bag can liner every week. The Blue Bag Can Liner is BPI certified as compostable, and specially designed to withstand the rigors of co-collection while maintaining the integrity of the organics inside the bag. Residents can purchase a 1 year supply (60 liners) directly thru Randy's Environmental Services. On pick-up day, the resident simply removes the can liner from the 32 gallon organics can, ties it closed, and places it in their trash cart before wheeling it to the curb. After the route is complete, the Blue Bags are removed from the trash at a Transfer Station. Blue Bag Organics is the lead sponsor for the Landscape Arboretum's Dirt-O-Rama project this summer. This new program is the most comprehensive program offered anywhere in the country.

Randy's is not in any litigation in the past five years within the State of Minnesota.

As an Optional Service, with proof of residency, Randy's will extend a 10% discount to Edina residents who wish to recycle electronics at our Burnsville Dropsite.

Finally, Randy's will include at no charge to the City our AAA NAID certified Document Destruction services to the City owned facilities.

Our proposal for curbside single sort collection is to provide 65 gallon carts as a standard with options for larger 95 gallon or smaller 35 gallon carts. Randy's is proposing one alternate proposal for this R F P. Our proposal is unique in regards to the city of Edina retaining complete ownership of the single sort recycle carts after the proposed seven year term is complete. This transmission in ownership will occur at no cost to the city. When factoring in cart purchase, assembly and delivery, expenses, this represents a value to the city of \$795,009.13. This brings great value to the city as the cart has a life expectancy of twenty five plus years. The city will be in the position to receive significant lower pricing in future recycle contracts. Randy's will work with the city in their choice of cart and lid color and logo design. We have included the roll-out cart color chart.



Randy's will process at our Delano Materials Recovery Facility (MRF). Randy's will provide educational tags when needed to inform the residents with contamination concerns. An annual mailer will provide residents information in regards to their collection schedule and acceptable and non-acceptable items. Randy's will provide collection on the city's current designated collection zones, but servicing half of the zone on one week and then the other half the next week. We will identify the weeks by color, ie: red week or blue week. Zone splits will be communicated with the city prior to implementation. See altered Route Map and Collection schedule for example purposes.

Randy's ENVIRONMENTAL SERVICES
FAMILY OWNED AND OPERATED SINCE 1979

Printed on 100% Recycled Paper



Alternate Proposal - City of Edina

Our proposed price per household (i.e., Certified Dwelling Unit for single-sort curbside collection service per month from January 1, 2013 through December 31, 2019 for the City shall be:

Year	Price per Curbside CDU per Month	Processing Fee for Revenue Share
2013	\$3.48	\$78.00
2014	\$3.55	\$79.56
2015	\$3.62	\$81.15
2016	\$3.69	\$82.77
2017	\$3.77	\$84.43
2018	\$3.84	\$86.12
2019	\$3.92	\$87.84

These price schedules are guaranteed and shall not be amended without a written agreement

Revenue Sharing Fibers and Containers– Edina, Minn

Revenue share of 80%.

Net revenue will be calculated by multiplying the tons of individual material collected by the agreed upon market indices minus the processing fee for each type of recyclable material as determined by the Contractor in its proposal.

Each month the Contractor shall calculate the revenue share for all commodities. Those calculations shall be included as part of the Contractor’s report to the City. Contractor shall use the following indices in determining the revenue sharing formula:

- a) Fiber Products - including newsprint and inserts, magazines, catalogues, and mixed mail shall be:
 - The Official Board Markets (OBM) Yellow Sheet, Chicago region for Old Newspapers (ONP) #8, High side of range.
- b) Aluminum shall be:
 - Waste and Recycling News Secondary Materials Pricing, Chicago (Midwest/Central) Region, Aluminum Cans (Average Loose Price, Cents/lb) First published price /mo
- c) Glass shall be:
 - Market price from glass processor.
- d) Steel shall be:
 - Waste and Recycling News Secondary Materials Pricing, Chicago (Midwest/Central) Region, Steel Cans (Average Loose Price, \$/ton del.) First published price /mo
- e) Each plastic: PET, HDPE-natural, HDPE-colored shall be:
 - Market price paid by Waste and Recycling News Secondary Materials Pricing, Chicago (Midwest/Central) Region, Plastics (Baled, Cents/lb, picked up) sorted into PET, Natural HDPE, and Colored HDPE. First published price/mo. Plastics composition of sub-grades shall be determined during the annual composition analysis. Until the initial analysis is performed the composition of subgrades is assumed to be 50% PET, 25% Natural HDPE, 25% Colored HDPE.

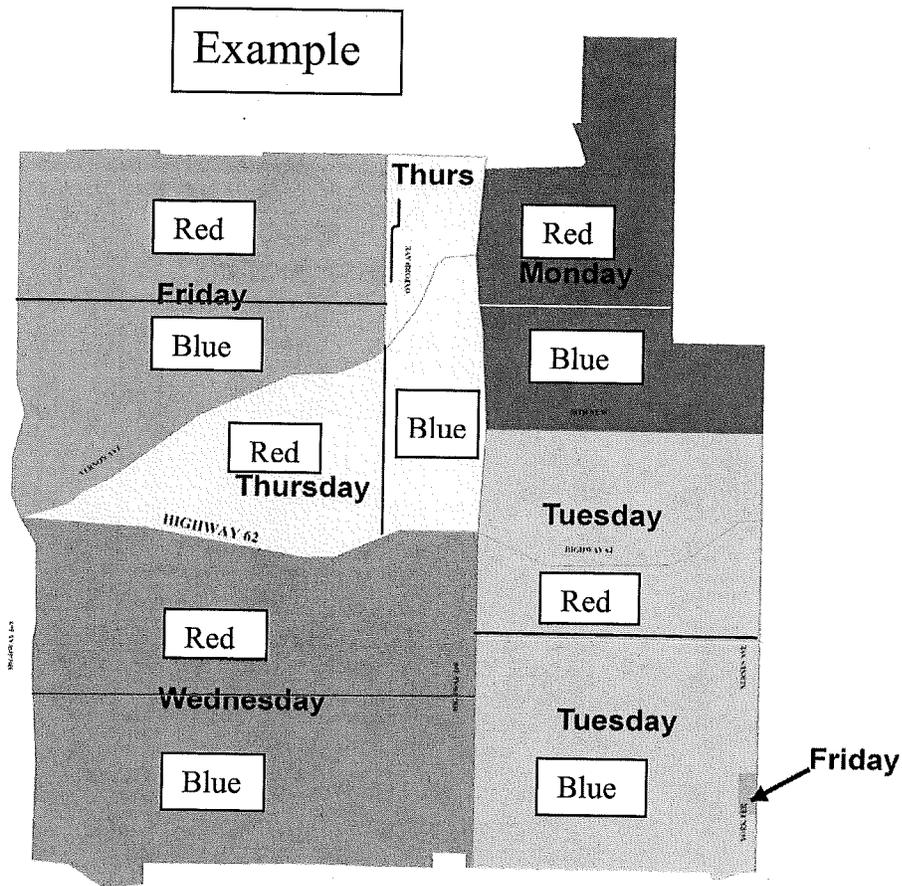
The processing fee is outline on separate sheet titled Alternate Proposal. The processing fee starts at \$78.00 per ton for the year 2013.

For commodities where revenue is based on Market pricing the Contractor shall provide copies of Load Verification Forms detailing the amount of material sold, the vendor, and the price paid. The Load Verification Forms shall be included with the Contractor’s report to the City.

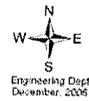
By converting your recycle program to single sort, Randy's expects to see your 2011 tonnages increased by 30%. With that in mind, we estimate your current monthly revenue share to be \$1.93 per home.

ATTACHMENT A

Route Map and Weekly Collection Schedule



City of Edina
Residential Recycling
Pick-Up Schedule



PROPOSAL CONTENT CHECKLIST

Prospective Contractors shall complete and submit this checklist.

Items listed are mandatory (*unless noted otherwise*).

- Four (4) bound copies of the proposal**
- One (1) unbound (not stapled or bound) copy of the proposal**
- One (1) electronic copy of the proposal**
(formatted in Microsoft Word or a suitably compatible alternative).
- Attachment D - Signature Page**
- Description of all subcontractors**

Proposed Price Worksheets, Attachments B.1 through B.4

(Please submit proposed price worksheets in a separate sealed envelope.)

- B.1.1 Proposed Percent Revenue Sharing Worksheet
- B.1.2 Proposed Processing Fees Worksheet

B.2 Collection Service Fees Worksheets

- B. 2.1 Two Sort Scenario
- B. 2.2 Single-sort Scenario

B. 3 Proposer's Alternate Scenario (*Not required*):

- B.3.1 Complete Description of Alternate System
- B.3.2 Proposed Alternate Percent Revenue Share
- B.3.3 Proposed Alternate Processing Fees
- B.3.4 Alternate Collection Service Fees Worksheet

- Attachment C - Questionnaire**
- Proof of ability to provide insurance**
- Current example of an "education tag"**
(as left behind by the recycling collection crew with any non-targeted material)
- Confidential information is/is not (*circle one*)
included in a separate envelope (*optional*)**

Attachment B.1
Revenue Sharing Formula and Processing Fee Price Worksheets
 See Alternate Proposal

B.1.1 Proposed Percent Revenue Share By Commodity:

Revenue share is the percent of gross material sales ^(a) after the processing fees.
 Our proposed percent revenue share rates proposed to be credited to the City are:

Percent Revenue Share (per RFP Specifications)			
Year ^(b) :	2013	2014	2015
All Paper Grades	_____ %	_____ %	_____ %
Aluminum	_____ %	_____ %	_____ %
Steel Cans	_____ %	_____ %	_____ %
Glass	_____ %	_____ %	_____ %
Plastic Bottles	_____ %	_____ %	_____ %

This revenue share is guaranteed and shall not be amended without a written agreement. *

Notes:

- (a) Revenue share material sales shall be based on the published market indexes specified in Section 13 of this RFP. Revenue share amounts shall come in the form of monthly credits back to the City.
- (b) Please add additional columns as needed if you want to show a different percent revenue share for the later years (2016 and beyond) within a five year or seven year contract term option.

B.1.2 Proposed Processing Fees By Commodity: See Alternate Proposal

Our proposed per ton processing fees are:

Processing Fees (per RFP Specifications)			
Year ^(a):	2013	2014	2015
All Paper Grades	\$_____ per ton	\$_____ per ton	\$_____ per ton
Aluminum	\$_____ per ton	\$_____ per ton	\$_____ per ton
Steel Cans	\$_____ per ton	\$_____ per ton	\$_____ per ton
Glass	\$_____ per ton	\$_____ per ton	\$_____ per ton
Plastic Bottles	\$_____ per ton	\$_____ per ton	\$_____ per ton

These processing fees are guaranteed and shall not be amended without a written agreement.

Notes:

- (a) Please add additional columns as needed if you want to show a different processing fee by commodity for the later years (2016 and beyond) within a five year or seven year contract term option.

**Attachment B.2
Residential Curbside Recycling -
Collection Service Fees Price Worksheets
(Price per Household)**

Attachment B.2.1.1 Dual-sort Scenario (three year term) See Alternate Proposal

Our proposed price per household (i.e., Certified Dwelling Unit) for dual-sort curbside collection service per month from January 1, 2013 through December 31, 2015 for the City shall be:

Year	Price per Curbside CDU per Month
2013	\$ _____
2014	\$ _____
2015	\$ _____

Attachment B.2.1.2 Dual-sort Scenario (five year term) See Alternate Proposal

Our proposed price per household (i.e., Certified Dwelling Unit) for dual-sort curbside collection service per month from January 1, 2013 through December 31, 2017 for the City shall be:

Year	Price per Curbside CDU per Month
2013	\$ _____
2014	\$ _____
2015	\$ _____
2016	\$ _____
2017	\$ _____

Attachment B.2.1.3 Dual-sort Scenario (seven year term) See Alternate Proposal

Our proposed price per household (i.e., Certified Dwelling Unit) for dual-sort curbside collection service per month from January 1, 2013 through December 31, 2019 for the City shall be:

Year	Price per Curbside CDU per Month
2013	\$ _____
2014	\$ _____
2015	\$ _____
2016	\$ _____
2017	\$ _____
2018	\$ _____
2019	\$ _____

These price schedules are guaranteed and shall not be amended without a written agreement.

* Note: All prices above in B.2 are for the collection service component only. The fixed revenue sharing formulae proposed in Attachments B.1.1 and B.1.2 shall be assumed to be separate and in the form of a monthly credit back to the City. Collection days shall be assumed to be the current specified collection days unless otherwise stated within an alternate proposal scenario within B.3.1.

Attachment B.2.2.1 Single-sort Scenario (three year term) See Alternate Proposal

Our proposed price per household (i.e., Certified Dwelling Unit) for single-sort curbside collection service per month from January 1, 2013 through December 31, 2015 for the City shall be:

Year	Price per Curbside CDU per Month
2013	\$ _____
2014	\$ _____
2015	\$ _____

Attachment B.2.2.2 Single-sort Scenario (five year term) See Alternate Proposal

Our proposed price per household (i.e., Certified Dwelling Unit) for single-sort curbside collection service per month from January 1, 2013 through December 31, 2017 for the City shall be:

Year	Price per Curbside CDU per Month
2013	\$ _____
2014	\$ _____
2015	\$ _____
2016	\$ _____
2017	\$ _____

Attachment B.2.2.3 Single-sort Scenario (seven year term) See Alternate Proposal

Our proposed price per household (i.e., Certified Dwelling Unit) for single-sort curbside collection service per month from January 1, 2013 through December 31, 2019 for the City shall be:

Year	Price per Curbside CDU per Month
2013	\$ _____
2014	\$ _____
2015	\$ _____
2016	\$ _____
2017	\$ _____
2018	\$ _____
2019	\$ _____

These price schedules are guaranteed and shall not be amended without a written agreement.

* Note: All prices above in B.2 are for the collection service component only. The fixed revenue sharing formulae proposed in Attachments B.1.1 and B.1.2 shall be assumed to be separate and in the form of a monthly credit back to the City. Collection days shall be assumed to be the current specified collection days unless otherwise stated within an alternate proposal scenario within B.3.1.

Attachment B.3

Proposer's Alternate See separate sheet titled Alternate Proposal (Not required)

Proposers may suggest an alternate collection / processing scenarios and/or revenue sharing scenarios. To be considered eligible, proposals must be complete and fully responsive. The alternate scenarios submitted must have a complete system description (Attachment B.3.1). The proposer must complete the price worksheets in Attachments B.3.2, B.3.3, and B.3.4 or suitable equivalents.

The alternate system description (Attachment B.3.1) must include adequate details about: collection methods, frequency, schedules (e.g., days of the week), processing operations, any differences in marketing tactics, etc. Any differences compared to the dual-sort and single-sort RFP scenarios and revenue sharing requirements (as specified within this RFP) must be clearly and explicitly stated. Implied or unstated alternate provisions will be deemed as non-responsive and therefore not acceptable and may be grounds for the City to reject the alternate proposal.

B.3.1 Complete Description of Alternate System

(Please attach separate sheet.)

B.3.2 Proposed Alternate Percent Revenue Share **See Alternate Proposal**

(Specify Materials Covered by this Alternate Scenario):

Our revenue share is the percent of gross material sales after the processing fees (unless explicitly and clearly proposed otherwise in as part of the alternate revenue sharing formula). Our alternate percent revenue share rates proposed to be credited to the City are:

Alternate Percent Revenue Share ^(a)			
Commodity (Please specify)	Year		
	2013	2014	2015
1.	_____%	_____%	_____%
2.	_____%	_____%	_____%
3.	_____%	_____%	_____%
4.	_____%	_____%	_____%
5.	_____%	_____%	_____%
6.	_____%	_____%	_____%
7.	_____%	_____%	_____%
8.	_____%	_____%	_____%
9.	_____%	_____%	_____%
10.	_____%	_____%	_____%

(Attach additional sheets as needed)

This revenue share is guaranteed and shall not be amended without a written agreement. The proposal shall provide explicit descriptions of the proposed published market indexes or means to document actual sales as the basis for materials sales revenue. Revenue share amounts shall come in the form of monthly credits back to the City.

Note:

- (a) Please add additional columns as needed if you want to show a different alternative revenue share by commodity for the later years (2016 and beyond) within a five year or seven year contract term options.

B.3.3 Proposed Alternate Processing Fees **See Alternate Proposal**

(Specify Materials Covered by this Alternate Scenario):

Our proposed per ton processing fee for the specified recyclable materials is:

Alternate Processing Fees ^(a)			
Commodity (Please specify)	Year		
	2013	2014	2015
1.	\$_____ per ton	\$_____ per ton	\$_____ per ton
2.	\$_____ per ton	\$_____ per ton	\$_____ per ton
3.	\$_____ per ton	\$_____ per ton	\$_____ per ton
4.	\$_____ per ton	\$_____ per ton	\$_____ per ton
5.	\$_____ per ton	\$_____ per ton	\$_____ per ton
6.	\$_____ per ton	\$_____ per ton	\$_____ per ton
7.	\$_____ per ton	\$_____ per ton	\$_____ per ton
8.	\$_____ per ton	\$_____ per ton	\$_____ per ton
9.	\$_____ per ton	\$_____ per ton	\$_____ per ton
10.	\$_____ per ton	\$_____ per ton	\$_____ per ton

(Attach additional sheets as needed)

This processing fee is guaranteed and shall not be amended without a written agreement.

Note:

- (a) Please add additional columns as needed if you want to show a different alternative revenue share by commodity for the later years (2016 and beyond) within a five year or seven year contract term options.

B.3.4 Alternate Collection Service Fees Worksheet: **See Alternate Proposal**

Our proposed price under this alternate scenario for curbside collection service per month from January 1, 2013 through December 31, 2015 for the City shall be:

Year ^(a)	Price per (specify units of payment):
2013	\$ _____
2014	\$ _____
2015	\$ _____

This price schedule is guaranteed and shall not be amended without a written agreement. Proposals with alternate pricing mechanisms other than "dollar per household" (e.g., dollar per ton) must provide explicit descriptions of the alternate methods of service measurement, documentation, verification and payment.

All prices above in B.3.4 are for the collection service component only. The fixed revenue sharing proposed in Attachments B.3.2 and B.3.3 shall be assumed to be separate and in the form of a monthly credit back to the City.

Note:

- (a) Please add additional columns as needed if you want to show a different alternative revenue share by commodity for the later years (2016 and beyond) within a five year or seven year contract term options.

ATTACHMENT C - Questionnaire

Please provide requested information to the items listed below. All questions should be answered fully in order to provide the City with an understanding of the services you would provide. Information and answers can be attached on separate sheets as needed.

1. Provide a list of acceptable materials you are currently able to collect, process and market, other than the listed materials the City requires in the RFP. Do you have any concerns about the City's list of designated recyclables? See separate page
2. Provide clear descriptions of the means used to calculate monthly recycling tonnage. For example, will you collect Edina loads of residential curbside recyclables separate from other customers? Will you weigh each load? If not, state any other assumptions, sources of data, and methods of calculation (e.g., average recovery rates in pounds per household served or pounds per stop). Randy's will collect Edina's loads of residential curbside recyclables separate from other customers. We will weigh each load.
3. Describe your interest and capability of adding materials in the future. Please note the types of materials that may be included in the future. Randy's will work diligently with the city to improve commodity recycling as markets become apparent.
4. Describe what you propose as plans for education to better the quality of the program, to increase participation and volume of materials collected, both initially and over the term of this contract. We will remain active in meeting with Hennepin County and City's recycle coordinator to further develop communication materials on residential recycling.
5. Describe how your company proposes to conduct set-out rates and participation studies. We will perform a one month study at a time frame mutually agreed on with the city.
6. Please describe your proposed means to provide annual materials composition for the City. Randy's shall conduct a materials composition analysis of the City's recyclable materials each year. Our tipping floor will be cleared of all recycling and dirt and debris will be swept clean. The city's recycling load will be separated by commodity and kept in separate areas to be weighed on our scale. Like our materials composition, residuals will also be kept separate from the commodities to be weighed on our scale. This will not be an estimate, but an exact measurement.
7. State your means to estimate process residuals from your (or subcontracted) recycling facility. Through the composition analysis,
8. What techniques, controls and other innovations will you employ to increase efficiency and maximize material quality and revenues. Randy's staff is dedicated to using the latest mapping & GPS technologies available to optimize route efficiencies. In addition we do periodic route audits to evaluate route efficiencies. Randy's

maximizes material quality via the use of state of the art material recovery processing equipment and continued education and training procedures with Material Recovery Facility (MRF) personnel. Randy's achieves the highest revenues available in the market by obtaining the highest quality commodity.

9. Provide an estimate of the relative amounts (in percent of total) of all residential container glass collected (all colors) by type of end use: Randy's uses a glass screening process to capture 100% of all colors to be recycled and marketed locally.

RECYCLED (by definition of recycling in Minnesota Statutes) including recycling into glass containers = _____%

BENEFICIALLY USED (by definition and rules of the MPCA) such as fiberglass, sand-blast and aggregate for construction projects (e.g., as gravel base for roads) = _____%

RECOVERED using other applications including alternative daily cover (ADC) or other use of aggregate for utilities (e.g., gas or leachate collection) at landfills= _____%; and

DISPOSED into landfills whether as a separate material (e.g., mixed, broken glass only) or a part of the mixed process residuals from the recycling facility = _____%.

10. The City plans to expand its list of types of plastics to be recycled to be consistent with the new Hennepin County recycling funding policy (as adopted November 2011). To help the City evaluate the relative strength of your plastic markets, provide an estimate of the relative amounts used by domestic (U.S. and Canadian) end-users for each of the following grades of plastic: All classifications of plastic are captured in our MRF and marketed in both domestic and export.

(Percent of Plastic Grade Marketed Domestically)

Plastic Resin Type	Bottle Grade	Non-Bottle Grade
PETE (#1)		
HDPE (#2)		
PVC (#3)		
LDPE (#4)		
PP (#5)		

Provide a list of your plastic end use markets for plastic types #3, #4 and #5. Provide a list of your plastic end use markets for plastic tubs and lids/caps. (Note: This information may be submitted as confidential, non-public data under a separate sealed envelope.) End use markets do not include intermediate plastic processors that only grind, wash and/or pelletize

recycled plastics into flake or pellets. End use markets are defined as manufacturers that use recycled resins to make new products.

What steps will your company take over the life of this proposed contract to market more of your recyclable plastics to domestic markets? Can these plans be included into the proposed contract as service standards?

- a. Can you provide monthly certification disclosure documentation of end markets for each category of recyclable commodities? Documentation will be provided at city's Request.
 - b. Verify that all recyclables that are collected in the city are not landfilled or incinerated. M.S. 115A.94 prohibits the unapproved disposal of separated recyclable materials. Documentation will be provided at city's request
 - c. How do you propose to estimate and report the amount of residuals from the end use markets (e.g., mills) that receive your recyclables from municipal recycling programs? How will your proposal assist the City in improving its understanding about the material quality and environmental impacts of the end users you select to use as markets? Randy's maintains open communications with all end use markets to minimize residuals. Randy's will work with the city to ensure residuals are kept to a minimum.
11. If awarded the contract, describe how you will staff and deliver quality customer service during this Agreement. This includes, but is not limited to, collection service on the route, and customer service in the office (e.g., answering residents' call; processing invoices; reports; etc.). Customer Service employees are fully trained and continually educated on means of quality customer service. The drivers understand and appreciate what it means to provide quality service to each and every customer Randy's has. Phones are answered by employees, not automated systems. Our hours are 8:00am to 5:00pm Monday through Friday.
 12. Briefly describe previous recyclables collection, processing and marketing experience. Highlight experience, municipal contracts, and recycling facilities within the Twin Cities Metropolitan Area (TCMA). Randy's Environmental Services, a family owned and operated trash hauler has been providing sanitation and recycling services in the Twin Cities Metropolitan area for the past thirty years. See separate sheet of references.
 13. Specify if and how you will change your capacity (i.e., staff, vehicle fleet and processing / marketing) to fulfill the Agreement, if awarded. Randy's is completing installation of state of the art processing equipment in our MRF. We've recently installed a CNG fueling station to fuel our new fleet of natural gas trucks dedicated to recycle collection routes.

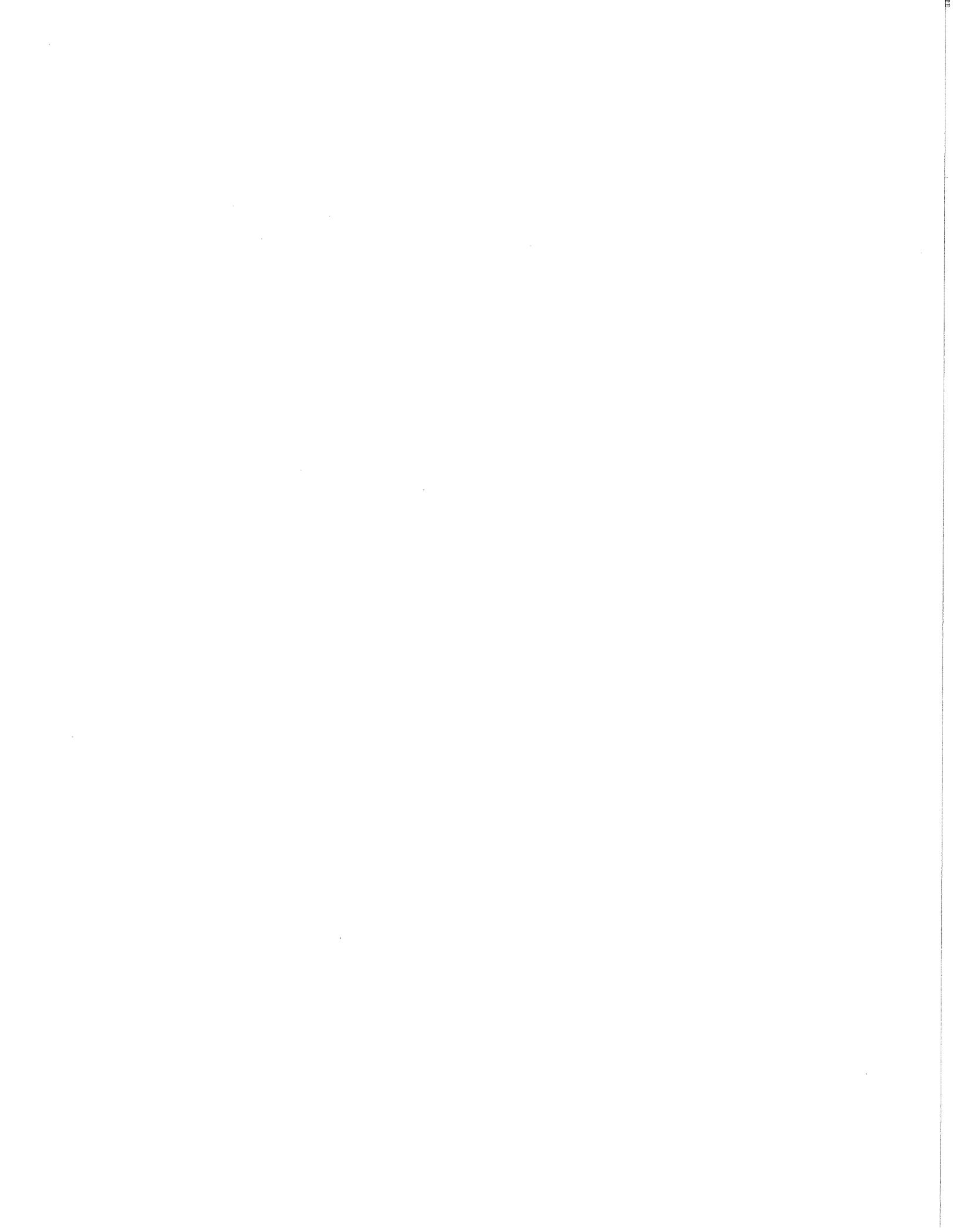
14. Specify the management, supervisory and foreman staff that will be directly responsible for the operations of recycling services (i.e., collection, processing and marketing). Resumes of key individuals may be included, limited to one page per individual. Deb Gatz – Company Operations Administrator , Andy Roskowiak – Commercial Sales Manager, Ben Roskowiak – Operations Manager, Bobby Roskowiak – Executive Manager, Ed Rowland Materials Management Supervisor, Ray Marquette – Recycle Facility Supervisor, Curt Stubbs – Operations Assistant.
15. Describe plans for processing and marketing recyclables collected. All recyclables will be delivered to our MRF in Delano Minn, where they will be processed and marketed accordingly. Randy's recycling and residual rates at our MRF are 1.59% residual and 98.41% recyclables.
16. State your company safety philosophy. Provide written, signed confirmation that all required safety plans are on file and available for review upon request. Include your safety manager's name and contact information (i.e., phone number, e-mail) in the proposal. Ben Roskowiak- Operations Manager benroskowiak@randyssanitation.com ph: (612) 919-0535. See separate sheet titled Health and Safety Policy Statement.
17. Describe any environmentally sustainable initiatives in the TCMA that are currently a part of your company's business operations. List any future plans for your operations in the TCMA. Randy's leads Minnesota in innovation to improve recycling percentages from the waste stream. We are the leader in the industry in providing Source Separated Organics (SSO). Randy's is the first company in the state of Minnesota to install a CNG fueling station and utilize CNG powered trucks.
18. Minnesota's Global Warming Mitigation Act of 2007 commits to reducing the state's greenhouse gas (GHG) emissions by 15% by 2015. What actions will your company be taking by the end of this contract term to help achieve this goal in Minnesota? Describe your plans for reducing greenhouse gas (GHG) emissions as part of the proposed recycling services for the City of Edina. Itemize your GHG emission reduction plans in terms of the following four categories of the recycling system (listed in order of priority to the City of Edina): Randy's will provide new CNG trucks to improve emissions at a rate of 97% which far exceeds any standards set by the state of Minnesota. We are continually seeking new and innovative methods to improve materials processing operations. Randy's is dedicated to marketing commodities locally. The majority of our commodities are used at end markets right here in Minnesota.
- ◆ On-route, curbside collection operations in the City of Edina (e.g., route efficiencies, operator instructions and other driver policies, fleet maintenance, fuel types, and other transportation related measures directly related to curbside recycling operations).
 - ◆ Recyclables materials processing operations in the TCMA (e.g., overall processing efficiencies, alternative means to reduce process residuals, facility

energy efficiency, and other measures directly related to operation of your recycling facility or your subcontractor's recycling facility).

- ◆ Materials transportation to market (e.g., location of end markets, transportation logistics, etc.).
- ◆ Selection of end markets and their own efficiencies (e.g., overall production efficiencies, alternative means to reduce residuals from end use markets, etc.).

19. List at least three references. Provide the name, title, organization, phone number, e-mail, information, dates service provided. You are encouraged to submit up to three reference letters. City of Medina –City Administrator Chad Adams. 2052 Co Rd 24 Medina MN 55340 (763) 473-4643. Chad.adams@ci.medina.mn.us. City of Elk River-Environmental Administrator Rebecca Haug. 13065 Orono Parkway P O Box 430 Elk River, MN 55330 (763)635-1068 rhaug@ci.elk-river.mn.us. City of Wayzata Finance Manager Kathy Ovshak. 600 Rice Street E, Wayzata, MN 55391 (952) 404-5304 kathy@wayzata.org.
20. Marketing to highest and best use as a recyclable material, i.e. glass to glass, plastic bottle to plastic bottle is an environmental preference. Describe how your company meets this preference. 100 % if all commodities collected are marketed to highest and best use possible.
21. **Description of single-sort operations details** - If you are proposing under the single-sort scenario, answer the following questions in sufficient detail:
- a. Are you proposing any changes or variances to the single-sort scenario specifications as stated in the RFP (Section 10.2)? If so, itemize those changes and fully describe the difference. Also, estimate the cost implications of the proposed change. Randy's will service the residents current 18 gallon recycle bins in a single stream fashion on a weekly basis from January 1, 2013 to March 31, 2013 with the intent to initiate bi-weekly single stream collection with carts effective April 1, 2013.
 - b. Can you make the RFP-specified start date of January 1, 2013? If not, what "change date" do you propose for start of the new single-sort recycling collection service? Randy's can make the RFP specified start date of January 1, 2013.
 - c. If you are submitting an alternate proposal, what size of recycling cart will be your standard or "default"? 65 gallon (with option for larger 95 gallon or smaller 35 gallon). Randy's will order 14,247 65gallon carts plus 300 to have in stock as excess inventory. Delivery of single sort carts is proposed to begin March 1, 2013 and completion by April 1, 2013. Delivery will be done with vans. Carts will be delivered up to garages not left curbside. Once all carts are delivered, the old recycle bins will be removed and brought to Randy's MRF to be recycled.

- d. What is your proposed policy for number of "free" cart switches that residents can make per year? If a resident exceed this number of "free" cart switches, what is your proposed administrative, handling and/or delivery cost for any switch above this free level? One free switch per year for alternate size is allowed.
 - e. What are your policies and truck-side procedures to manage prohibited items that residents may place in the recycling cart? Will your proposed single-sort operations have any public education "leave behind" tags for prohibited items? If so, attach a reference example of such a leave behind public education tag. Randy's drivers record on their route sheets if a prohibited item was placed in the recycling cart. Our office staff then mails educational pieces of information to the home owner. Depending on the item, our office staff may call the home owner and offer alternative service solutions. Educational tags are also used. Examples are enclosed.
 - f. What is your proposed cart color? Lid color? Cities choice
 - g. What is your proposed/example content of resident in mold label (IML) instructions to be mounted on the lid? (Please include an example in your proposal.) See example
 - h. What is your proposed policy and procedure for pick-up and recycling of the City's old dual-sort curbside bins? Who is your proposed market for this type of plastic? Contact person, email and phone number? Randy's will collect and recycle old dual-sort curbside recycle bins. End market will be determined by resin type and sold to the highest best use. The bins will be removed April 2013. Randy's will work with the city to coordinate removal of old recycle bins throughout the city. In addition Randy's is willing to provide a 30yd rolloff box at public works to service as a drop off site of old bins. All recycling bins collected will be recycled and tonnages reported to the city. It is expected that labor and processing costs of these bins will exceed the value therefore it is unlikely that there will be a rebate back to the city from the recycling of these bins. However, Randy's agrees that there will not be a net charge to the city for this service.
 - i. What is your proposed list of single-sort public education tools? Please describe in sufficient detail and include examples from other existing City programs. Educational annual mailing, education tags, Randy's website.
23. Provide an example of Contractor's annual report, trends in recovery rate and participation. Include efforts to expand recyclable markets, summary of market trends, contractor recommendations for improvements in city recycling program. See example



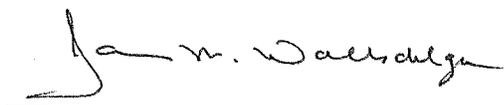
ATTACHMENT D - Signature Page

Project Title: City of Edina Residential Recycling Services

Date/Time Proposals Due: **Wednesday, April 18, 2012; No later than 4:00 p.m.**

PROPOSAL SUBMITTED BY:

Signature:



Name/Title: Jim Wollschlager – Director of Company Operations

Firm Name: Randy's Sanitation DBA:Randy's Environmental Services

Mailing Address: P O Box 169

City/State/Zip: Delano MN 55328

Official Contact Person: Jim Wollschlager

Phone Number(s): (612) 919 -1355

Email Address: jwollschlager@randyssanitation.com

PROPOSALS WILL BE ACCEPTED AT:

Edina City Hall

Attention: Recycling Coordinator

4801 West 50th Street, Edina, MN 55424

No later than 4:00 p.m. Wednesday, April 18, 2012 to be considered

RECEIPT OF PROPOSAL

RECEIVED: _____
DATE TIME BY WHOM

4351 US Hwy 12 SE
PO Box 169
Delano MN 55328-0169



www.RandysSanitation.com
Phone: 763.972.3335
Fax: 763.972.6042

Randy's Sanitation Health and Safety Policy Statement

It is the intent of Randy's Sanitation to provide a safe workplace environment for employees, and to properly manage any incidents that occur with the intention of minimizing workplace injuries and illnesses. A well-managed workplace safety program benefits our organization and its people in countless ways.

In order for Randy's Sanitation to achieve our goals, we have developed a workplace safety program outlining the policies and procedures regarding employee health and safety. While management, including the Safety Director and Safety Committee, will be responsible for developing and organizing the program, its success will depend on the involvement of each employee. Through new employee training and annual review of the program, each individual will become familiar with and follow the appropriate safety policies and procedures, and become an active participant in this workplace safety program.

Our statement of general policy is:

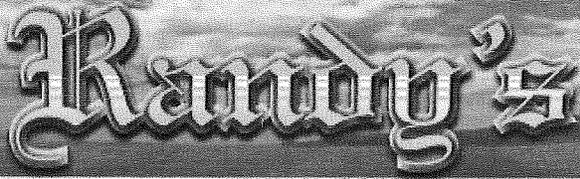
- to provide adequate control of the health and safety risks arising from our work activities;
- to consult with our employees on matters affecting their health and safety;
- to provide and maintain a safe plant, equipment, and working conditions;
- to analyze injuries and work-related ill health and develop procedures to prevent reoccurrence;
- to ensure safe handling and use of substances by providing MSDS and training;
- to provide information, instruction and supervision for employees;
- to ensure all employees are competent to do their tasks, and to give them adequate training;
- to maintain OSHA logs and quarterly Safety Committee meeting minutes;
- to review and revise this policy as necessary.



Mark A. Stoltman, General Manager



Christel M. Jaunich, HR Manager



**ENVIRONMENTAL
SERVICES**

List of materials proposed to be collected

Edina's Designated recyclables

Single Sort Recycling Program

Aluminum beverage cans

Metal food cans

Glass bottles & jars (all colors)

Plastic containers & lids (#1 through #7)

Aseptic & gable-topped containers

Newspaper, Magazines, Catalogs

Corrugated Cardboard

Boxboard

Phone Books

Mixed mail, household office paper & envelopes

Envelopes



CERTIFICATE OF LIABILITY INSURANCE

OP ID: KS

DATE(MM/DD/YYYY)

04/17/12

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER RJF Minneapolis 7225 Northland Dr N #300 Minneapolis, MN 55428 Tom Nepper-Assigned accts		763-746-8000	CONTACT NAME: PHONE (A/C No. Ext): FAX (A/C No): E-MAIL ADDRESS: PRODUCER CUSTOMER ID #: RANDSAN
INSURED Randy's Sanitation, Inc. Randy's Rentals, LLC Randy's Environmental Services P O Box 169 Delano, MN 55328		INSURER(S) AFFORDING COVERAGE NAIC #	
		INSURER A: Western National Insurance 24465	
		INSURER B:	
		INSURER C:	
		INSURER D:	
		INSURER E:	
		INSURER F:	

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY	X		CPP001071803	10/01/11	10/01/12	EACH OCCURRENCE \$ 1,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 800,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						MED EXP (Any one person) \$ 50,000
	<input checked="" type="checkbox"/> document destruct						PERSONAL & ADV INJURY \$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE \$ 2,000,000
	<input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC						PRODUCTS - COMP/OP AGG \$ 2,000,000
							\$
A	AUTOMOBILE LIABILITY			CPP001059103	10/01/11	10/01/12	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input checked="" type="checkbox"/> ANY AUTO						BODILY INJURY (Per person) \$
	<input type="checkbox"/> ALL OWNED AUTOS						BODILY INJURY (Per accident) \$
	<input type="checkbox"/> SCHEDULED AUTOS						PROPERTY DAMAGE (Per accident) \$
	<input type="checkbox"/> HIRED AUTOS						\$
	<input type="checkbox"/> NON-OWNED AUTOS						\$
							\$
A	UMBRELLA LIAB	X		UMB001009503	10/01/11	10/01/12	EACH OCCURRENCE \$ 9,000,000
	EXCESS LIAB						AGGREGATE \$ 9,000,000
	<input type="checkbox"/> CLAIMS-MADE						\$
	DEDUCTIBLE						\$
	<input checked="" type="checkbox"/> RETENTION \$ 10,000						\$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY		Y/N	WCV001006305	10/01/11	10/01/12	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)						E.L. EACH ACCIDENT \$ 500,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE \$ 500,000
							E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

Certificate holder is additional insured as their interests appear when required by written contract or agreement.
 Policy includes Limited Pollution Liability Extension \$100,000 aggregate limit.

SAMPLE CERTIFICATE

CERTIFICATE HOLDER CEDINA City of Edina 4801 West 50th Street Edina, MN 55424		CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE Tom Nepper-Assigned accts
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RANDY'S ENVIRONMENTAL SERVICES

SAMPLE RECYCLE TONNAGE REPORT

City: **Anytown, MN**

Recycling Tonnages Collected for Period: 01/01/11 to 12/31/11

	Fibers	Mixed Glass	Tin/Steel	Aluminum	#1 Plastics	#2 Plastic Natural	#2 Plastic Color	Residual Trash	TOTAL
January	219.13	87.72	13.47	21.31	20.35	10.18	10.18	6.46	388.79
February	182.97	73.24	11.25	17.79	16.99	8.50	8.50	5.39	324.63
March	226.20	90.55	13.91	22.00	21.01	10.50	10.50	6.66	401.33
1st Quarter	628.30	251.51	38.63	61.10	58.35	29.17	29.17	18.51	1114.75
April	220.78	88.38	13.57	21.47	20.50	10.25	10.25	6.50	391.71
May	217.98	87.26	13.40	21.20	20.24	10.12	10.12	6.42	386.75
June	277.82	111.21	17.08	27.02	25.80	12.90	12.90	8.18	492.92
2nd Quarter	716.58	286.85	44.06	69.69	66.55	33.27	33.27	21.11	1271.38
July	201.71	80.74	12.40	19.62	18.73	9.37	9.37	5.94	357.88
August	208.94	83.64	12.85	20.32	19.40	9.70	9.70	6.16	370.71
September	240.83	96.41	14.81	23.42	22.37	11.18	11.18	7.10	427.29
3rd Quarter	651.48	260.79	40.06	63.35	60.50	30.25	30.25	19.19	1155.88
October	198.42	79.43	12.20	19.30	18.43	9.21	9.21	5.85	352.04
November	198.25	79.36	12.19	19.28	18.41	9.21	9.21	5.84	351.75
December	308.40	123.45	18.96	29.99	28.64	14.32	14.32	9.09	547.17
4th Quarter	705.07	282.24	43.35	68.57	65.48	32.74	32.74	20.77	1250.96
Year	2701.43	1081.39	166.10	262.71	250.88	125.44	125.44	79.59	4792.96



Single-Sort Recycling Program

Please recycle the following items:

Aluminum beverage cans

Metal food cans

Glass bottles & jars (all colors)

Plastic containers & lids (#1 through #7)

Aseptic & gable-topped containers ie juice & milk cartons, juice boxes

Newspaper & Magazines

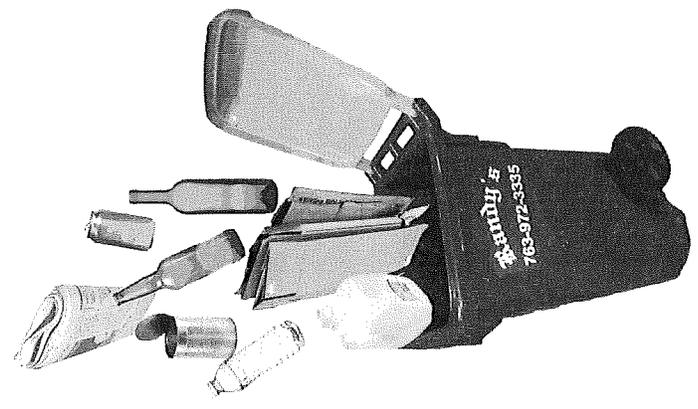
Cardboard

Boxboard ie: cereal, cracker, shoe boxes

Mixed mail & envelopes

Items not accepted:

- No plastic bags
- No Styrofoam
- No food soiled paper
- No mirror or plate glass
- No porcelain
- No plastic hangers
- No metal car parts
- No egg cartons
- No pizza boxes
- No window glass
- No ceramic
- No toys, dishes,
- No motor oil
- No flower pots



JULY 2012

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

AUGUST 2012

S	M	T	W	T	F	S
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5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

SEPTEMBER 2012

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9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29

OCTOBER 2012

S	M	T	W	T	F	S
30	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

NOVEMBER 2012

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

DECEMBER 2012

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2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29

JANUARY 2012

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

FEBRUARY 2012

S	M	T	W	T	F	S
		1	2	3	4	
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29			

MARCH 2012

S	M	T	W	T	F	S
			1	2	3	
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

APRIL 2012

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

MAY 2012

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

JUNE 2012

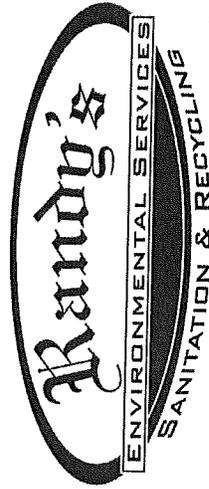
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

Single-Sort Recycling Program

We want to maintain a quality recycle program. We need to ask for your assistance. We appreciate your efforts in recycling, however need to draw your attention to the area of concern checked below.

- ◇ Please place the Single Sort Recycling cart at the curb with the lid opening at the street.
- ◇ Please place the Single Sort Recycling cart at least 3 feet away from any other object. Our automated arm must be able to grab the cart.
- ◇ Please see the cart lid for acceptable items. Below is written an item which is not acceptable for recycling in this program

_____ is not an acceptable items.



(763) 972-3335



YES! Cartons are Recyclable!

Milk cartons, juice boxes and other carton packaging are now collected for recycling in your community's curbside recycling program. Simply rinse cartons and place in your curbside bin. For more information, please visit (INSERT CITY WEBSITE.)



Carton Council
RecycleCartons.com



July 1, 2008

To Whom It May Concern:

For approximately the last twelve (12) years, the City of Elk River has contracted with Randy's Sanitation for residential refuse and recycling services. This past year, the city entered into a contract with Randy's Sanitation for its Municipal Garbage/Recycling Collection Services. Randy's staff has always been more than willing to explore new opportunities, work with customers and provide reliable service. Because of these qualities, I would recommend their services.

If you have any questions, please do not hesitate to call me at (763) 635-1068. Thank you.

Sincerely,

Rebecca Haug
Environmental Administrator

CITY OF

MEDINA

2052 County Road 24, Medina, MN 55340

July 25, 2008

To Whom It May Concern:

Randy's Sanitation has served the City of Medina since 1986 with residential solid waste collection. Throughout the years, Randy's Sanitation has continued to provide excellent service to our residents.

January 1, 2008, Randy's Sanitation was awarded an organized collection contract for the entire City of Medina to collect solid waste, recyclables, and organics. Throughout the changeover process, Randy's staff consistently addressed any collection issues professionally and promptly. Randy's has successfully fulfilled all aspects of the contract with the City.

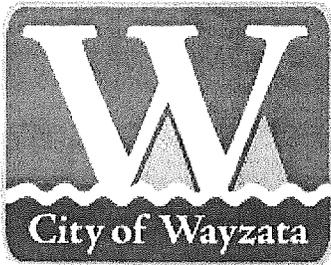
Randy's Sanitation has also taken a proactive approach in assisting the City with special events and the promotion of our new Organics Recycling program.

If you have any specific questions regarding the contract between the City of Medina and Randy's Sanitation, please feel free to call.

Sincerely,



Jodi M. Wunsch
Assistant to City Administrator



City of Wayzata
600 Rice Street
Wayzata, MN 55391-1734

Mayor:
Andrew Humphrey

City Council:
Jack Amdal
Mary Bader
Suzanne Bangert
Kenneth Willcox

City Manager:
Allan Orsen

April 9, 2008

To Whom it May Concern:

The City of Wayzata has contracted Randy's Sanitation for residential refuse collection since 1995. In 2003 an organics collection program was implemented; Randy's was very instrumental in the development and execution of this successful program. Randy's was also awarded the recycling contract in 2007. In addition to the regular weekly pickup service, Randy's also provides two special collections – fall leaf pickup and spring "clean up" day. The City has periodically surveyed Wayzata residents regarding Randy's level of service and the results have been consistently outstanding.

Randy's Sanitation has always been committed to providing high quality service, impeccable customer service and very competitive pricing. The City of Wayzata is very pleased to have Randy's as the solid waste and recycling collection contractor. We can with confidence, highly recommend Randy's Sanitation.

Sincerely,

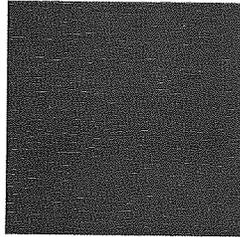
Kathy Ovshak
Finance Manager

Color Chart

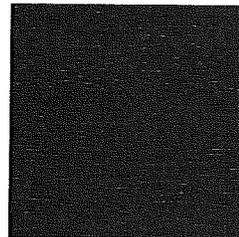
This chart is for visual estimation only. The colors will vary somewhat due to screen type, printer and PMS sample used. This chart is meant as a guide and is not necessarily an exact depiction of the color.

**Rehrig Pacific
Company**
Since 1913

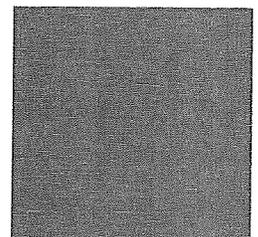
Roll-out Cart Color Chart



BL52—Blue
2728 C
NHM

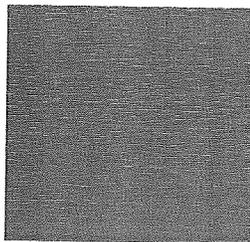


BL38—Black
PROCESS BLACK C
NHM

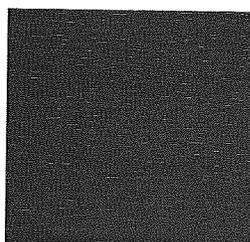


GR75—Grey

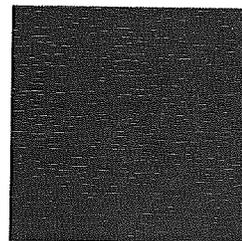
Color
PMS #
Features



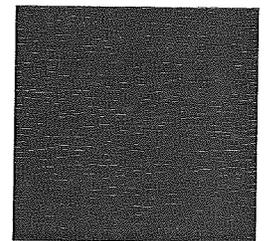
GR61—Green
575 C



BL54—Blue
287 C

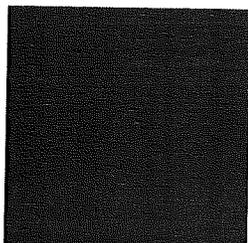


BR17—Brown
4625 C
NHM

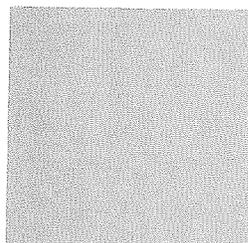


GR62—Green
3425 C

Color
PMS #
Features



BL59—Blue
289 C
NHM



BR19—Tan
465 C
NHM

Code: NHM=Uses no heavy metals
FDA=Color approved for direct food contact

Headquarters:

4010 East 26th Street Los Angeles, California 90023
(323) 262-5145 (800) 421-6244 FAX: (323) 269-8506

Erie, PA (800) 458-0403 • Atlanta, GA (800) 241-9693
Dallas, TX (800) 426-9189 • Kenosha, WI (800) 934-3312
Raymond, NH (800) 882-7440 • De Soto, KS (866) 265-4108
Orlando, FL (800) 998-2525 • Canada (800) 241-9693
Mexico (52-555) 290-5283

www.rehrigpacific.com • info@rehrigpacific.com

In keeping with our goal of continuing product improvement, Rehrig Pacific Company reserves the right to change materials, designs, and specifications without notice or obligation.

Environmental

Rehrig Pacific Company

Since 1913

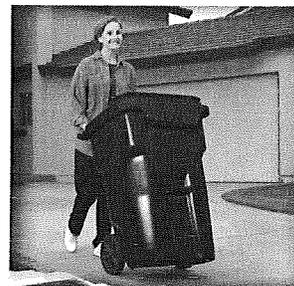
Rehrig Pacific Roll-out Carts

Proven to withstand the rigors of today's collection systems, Rehrig Pacific's **HuskyLite Roll-out Carts** are setting new industry standards for durability and efficiency. Available in 18 gallon through 95 gallon models, for nearly any curbside application, these carts roll easily even with heavy loads. The continuous one-piece handle provides a strong gripping area and the wide wheelbase makes maneuvering easy.

HuskyLite carts are flexible, yet hold their shape even after years of service. A reinforced top lip adds strength and rigidity as do the double drag rail and reinforced bottom. The specially designed wide ground-hugging base helps keep these carts upright and stable.

Options for the Roll-out Carts include internal and external locking lids, which can be made with slots for collecting confidential documents or cutouts for recyclable beverage containers. Wheel options include blow-molded wheels or quiet treaded snap-on wheels that install in seconds.

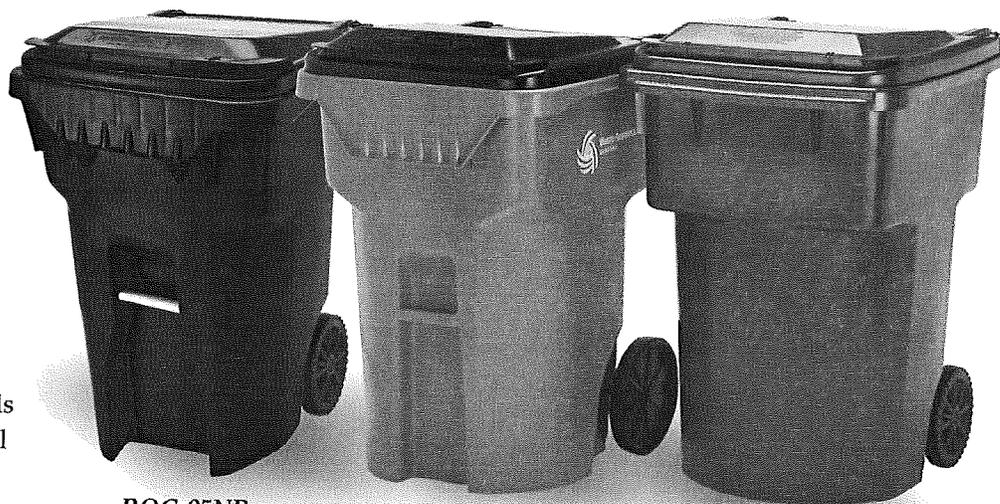
Roll-out Carts are shipped with lids already attached, saving additional assembly time.



ROC-65NB

ROC-35MB

ROC-18/20



ROC-95NB

ROC-95U

ROC-95FA



Rehrig Pacific Roll-out Carts

Product Information



Dimensions ¹ (in.)	ROC-18/20	ROC-35 ³	ROC-65	ROC-95
Height w/Lid	32.60	39.13	40.58	45.13
Width	19.80	20.20	26.70	28.50
Depth	18.00	22.98	28.11	33.73
ANSI Load Rating ² (lb.)	70.00	122.50	227.50	332.50

Truckload Quantities:	ROC-18	ROC-20	ROC-35	ROC-65	ROC-95
Stack Size	7 high	Inquire	9 high	9 high	8/9 high
48' Trailer	770	Inquire	864	504	384/432
53' Trailer	875	Inquire	1,080	648	432/486

¹ Dimensions vary depending on wheel and lid options

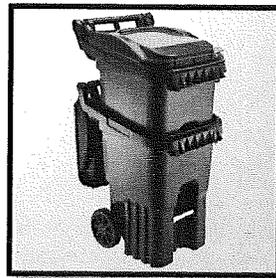
² ANSI Z245.30 - 2008

³ 20 gallon insert available

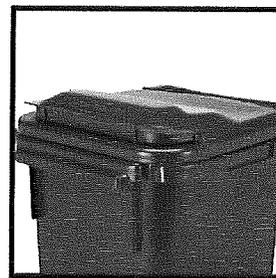
Roll-Out Carts

Features and Options

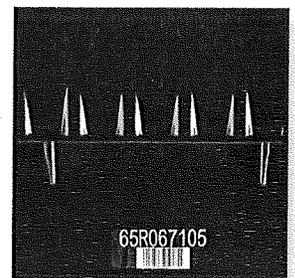
- For Semi-Automated or Automated Collection of Household Refuse, Recyclables and Organic Wastes
- Universal Cart Models Available in All Sizes; Fully-Automated ROC-95FA Cart also Available
- Constructed of High Quality, Resilient UV-Stabilized HDPE Resin. Available in a Wide Range of Colors.
- Rotating Metal or Molded-In Catch Bars
- Hot-Stamp Branding of Logos and Recycling Slogans; Bar Coding, Sequential Numbering and Multi-Color In-Mold Labeling Options
- RFID Integration Available for Use in Asset and Participation Tracking Programs
- Divider Option for Two-Stream Collection
- Optional European Lip
- Lid Cutouts for Recyclables Available
- Lid Opening Options Include 90° or 110° Stops
- Blow Molded or Quiet Tread Wheels Available in Cotter Pin, End Cap or Snap-on Styles
- Optional Features for Confidential Document Destruction Carts:
 - Lids with Internal Key Lock or External Tongue Plate and Padlock
 - Slotted Openings with Anti-Fish Option
- See Organic Waste Container Specification Sheet for Additional Features and Options



ROC-18 Carts Stacked



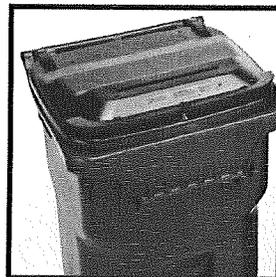
European Lip



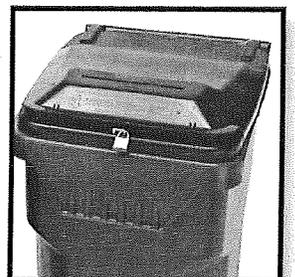
Branded ID Number and Bar Code



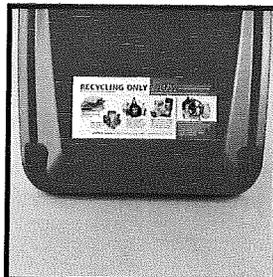
Gravity Lock



Internal Lock with Key



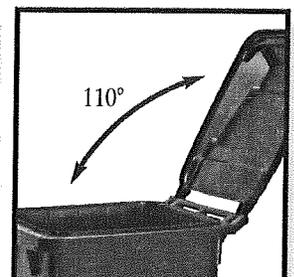
External Lock (padlock not included)



Multi-Color In-Mold Label (I.M.L.)



Optional Openings for Recyclables



Optional 90° or 110° Lid Stops

A FAMILY TRADITION OF GROWTH, SERVICE AND INNOVATION

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 De Soto, KS (866) 265-4108 • Orlando, FL (800) 998-2525 • Canada (877) 456-8094 • Mexico +52 (442) 296-2000

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ATTACHMENT D - Signature Page

Project Title: City of Edina Residential Recycling Services

Date/Time Proposals Due: **Wednesday, April 18, 2012; No later than 4:00 p.m.**

PROPOSAL SUBMITTED BY:

Signature: Debra R Gatz

Name/Title: Operations Administrator

Firm Name: Randy's Environmental Services

Mailing Address: PO Box 169

City/State/Zip: Delano MN 55328

Official Contact Person: _____

Phone Number(s): (612) 916-6871

Email Address: dgatz@randyssenitiation.com

PROPOSALS WILL BE ACCEPTED AT:

**Edina City Hall
Attention: Recycling Coordinator**

4801 West 50th Street, Edina, MN 55424

No later than 4:00 p.m. Wednesday, April 18, 2012 to be considered

RECEIVED: **APR 18 2012**
DATE

RECEIPT OF PROPOSAL

1:58 pm TIME [Signature] BY WHOM