

REQUEST FOR PURCHASE IN EXCESS OF \$20,000/CHANGE ORDER



To: Edina Mayor and City Council

From: Chief Jeff Long

Date: November 4, 2013

Subject: Laser speed measuring devices (aka Lidar/radar), in excess of \$20,000

Agenda Item #: IV. O.

The Recommended Bid is

- Within Budget
 Not Within Budget

Date Bid Opened or Quote Received:
August 20th, 2013

Bid or Expiration Date:
September 10th, 2013

Company:
Dragon Eye Technology
Kustom Signals
Stalker

Amount of Quote or Bid:
\$43,669.13
\$55,900.00
Did Not Return Bid

Recommended Quote or Bid:
Dragon Eye Technology

General Information:

The Edina Police Department received demonstration units from three reputable manufactures of Lidar units; Dragon Eye Technology, Kustom Signals and Stalker. The Police Department field tested each product. Through testing, officers determined the Stalker product to be less effective and designed in a manner which could lead to potential equipment failure and increased operational costs. The unit provided by DragonEye Technology generally out-performed both the Stalker and Kustom Signals product.

Our current units are at the end of their life cycle. This raises potential questions in court regarding their age, calibration, use and dependability. This purchase is slated to come from the equipment replacement budget.

We recommend Dragon Eye Technology for this purchase.