

REQUEST FOR PURCHASE IN EXCESS OF \$20,000/CHANGE ORDER



To: Mayor and Council

Agenda Item #: IV. J.

From: Susie Miller, Braemar Arena General Manager

The Recommended Bid is

Within Budget

Not Within Budget

Date: September 2, 2014

Subject: Request for Purchase - Security Cameras and Building Card Access, Pro-Tec Design, Braemar Athletic Complex

Date Bid Opened or Quote Received:
August 7, 2014

Bid or Expiration Date:
September 5, 2014

Company:
Pro-Tec Design

Amount of Quote or Bid:
\$48,436.38

Recommended Quote or Bid:

Pro-Tec Design

Pro-Tec Design is the sole source vendor for card access and security cameras for the City of Edina.

General Information:

As a part of the Sports Dome and Outdoor Rink Project we are contracting directly with Pro-Tec Design in an effort to eliminate sales tax and guarantee use of our sole source vendor.

The project includes installing card access security for the sports dome, four cameras in the dome that are able to be viewed remotely for staff or directly on the TV monitors in the lobby of the sports dome. This will provide an opportunity for parents to view their children's activity from the lobby of the sports dome. Two of the cameras will have remote zoom and pan options. The outdoor rink will have four cameras that will be viewable remotely for arena staff or on monitors in the lobby of the arena. This system will be expanded in the future to include cameras in the arena.

Pro-Tec has installed these cameras and/or card access systems at City Hall, Public Works, Aquatic Center, Arneson Acres and several other park shelter buildings. This project is within budget and is included as part of the Sports Dome, Outdoor Refrigerated Rink and Arena Renovation Project budget.

Attachment:

Pro-Tec Proposal

Pro-Tec Design

TRUSTED SECURITY SOLUTIONS™

5005 Cheshire Parkway - Suite #3 - Minneapolis - MN - 55446
 Phone: 763-553-1477 - Fax: 763-553-0204 - Email: solutions@pro-tecdesign.com

Sold To: City of Edina
 Nick Lovejoy
 4801 West 50th Street
 Edina, MN 55424
 United States

Phone: (612) 203-0857
Fax:
Email: nlovejoy@EdinaMN.Gov

Ship To: City of Edina
 Nick Lovejoy
 7501 Ikola Way
 Edina, MN 55439
 United States

Phone: (612) 203-0857
Fax:
Email: nlovejoy@EdinaMN.Gov

Braemar Sports Dome & Ice Rink

The following proposal outlines the necessary items for the installation of 10 cameras and 2 card readers with 2 electrically locked only doors at the new Ice Arena and Sports Dome.

The devices will be installed as follows.....

Accessory Building Security: 2 indoor cameras mounted in the lobby connected to the switch in the electrical room

Accessory Building Card Readers: 2 card readers & 2 electrically controlled doors connected to a new panel in the electrical room.

Sports Dome Cameras: 4 exterior cameras connected via coax converters to adjustable poles that will be taken down or left up each year. There will be a coax to ethernet converter device mounted on the pole that will remain fixed. This is to be patched into another length of cable inside the pole that will also be fixed. From there, it will be patched into the removable camera.

Ice Arena Cameras: 4 exterior cameras connected via coax converters and mounted in the ceiling.

Lastly, an option has been provided to replace/upgrade a fixed camera on a pole at the Sports Dome with a Pan-Tilt-Zoom camera to allow for greater flexibility of viewing depending on the event taking place.

QUOTE

Date	Quote Valid For
08/07/14	30 days

Quote #	Rep	Terms
PTDQ10770-02	Tim Ferrian	Net 30 days

Line	Qty	Description	Unit Price	Ext. Price
1		Accessory Building Security (2 indoor cameras)		
2	2	MILESTONE XPROTECT ENTERPRISE CAMERA LICENSE	\$174.62	\$349.24
3	2	MILESTONE 1-YEAR SUPPORT PMA, XPE ENTERPRISE , 1 CAMERA LICENSE	\$31.59	\$63.18
4	2	CAMERA, NETWORK, FIXED DOME, VANDAL RESISTANT, INDOOR, 3-9MM VFL, H.264/MJPEG, WDR, LIGHTFINDER, BUILT-IN MICROPHONE, 720P	\$984.51	\$1,969.02
5	2	MOUNT, DROP CEILING, SMOKED, FOR P336/8 SERIES	\$68.00	\$136.00
6	2	MISC MATERIALS, CONNECTORS, ETC.	\$44.40	\$88.80
7	1	WARRANTY & SUPPORT (1 YEAR)	\$52.00	\$52.00
8	1	SHIPPING	\$57.78	\$57.78

9	2	ENGINEERING SERVICES	\$86.16	\$172.32
10	2	CAD DESIGN SERVICE	\$86.16	\$172.32
11	8	SYSTEMS IMPLEMENTATION SPECIALIST III	\$86.16	\$689.28
12	2	PROJECT MANAGER	\$86.16	\$172.32
13		SubTotal		\$3,922.26
14				
15		Accessory Building Card Readers (2 card readers & 2 electrically controlled doors)		
16	1	CONTROLLER PACKAGE, 2 READER, 8 INPUT, 4 OUTPUT	\$1,113.75	\$1,113.75
17	1	POWER SUPPLY, 110VAC TO 27VDC, 5.5AMP, 150WATT, FOR 24VDC LOCKS	\$116.57	\$116.57
18	1	NETWORK INTERFACE 10/100BASE-T AUTO-SENSING 12VDC	\$222.75	\$222.75
19	3	BATTERY, 12V 7.2 AH SEALED LEAD ACID	\$13.50	\$40.50
20	2	FLEXPASS PROX READER, BLACK ARCH MIDRANGE WIEGAND 26-BIT	\$211.01	\$422.02
21	4	REX REQUEST TO EXIT DETECTOR, PIR, SOUNDER, LIGHT GRAY	\$67.69	\$270.76
22	6	DOOR CONTACT, 1" RECESSED WIDE GAP WIRE LEADS GRAY	\$7.76	\$46.56
23	1	CABLE, CAT 5E PATCH, VIP 10FT YELLOW	\$4.84	\$4.84
24	1,000	CABLE, PLENUM, ALL-IN-ONE COMPOSITE. CMP 18/4 NS, 22/3P SH, 22/2-NS, 22/4 NS INS .008 COMPOSITE ACCESS CONTROL 60C. OD=0.420", YELLOW JACKET RoHS 4EPL1S.41.05. SOLD PER FOOT	\$0.80	\$800.00
25	500	CABLE, PLENUM, 18/2 STRANDED, PLENUM CABLE. WHITE JACKET. PER FOOT	\$0.11	\$55.00
26	4	MISC MATERIALS, CONNECTORS, ETC.	\$25.20	\$100.80
27	1	WARRANTY & SUPPORT (1 YEAR)	\$70.00	\$70.00
28	1	SHIPPING	\$72.22	\$72.22
29	52	SENIOR INSTALLING TECHNICIAN	\$86.16	\$4,480.32
30	7	PROJECT MANAGER - LABOR & MATERIAL SCHEDULING & COORDINATION	\$86.16	\$603.12
31	4	ENGINEERING SERVICES	\$86.16	\$344.64
32	4	CAD DESIGN SERVICE	\$86.16	\$344.64
33		SubTotal		\$9,108.49
34				
35		Sports Dome Cameras (4 exterior cameras connected via coax converters)		
36	4	MILESTONE XPROTECT ENTERPRISE CAMERA LICENSE	\$174.62	\$698.48
37	4	MILESTONE 1-YEAR SUPPORT PMA, XPE ENTERPRISE , 1 CAMERA LICENSE	\$31.59	\$126.36
38	4	CAMERA, NETWORK, FIXED DOME, VANDAL RESISTANT, OUTDOOR, 3-9MM VFL, H.264/MJPEG, WDR, LIGHTFINDER, BUILT-IN MICROPHONE, 720P T91A67 POLE MOUNT BRACKET	\$1,119.34	\$4,477.36
39	4		\$97.56	\$390.24
40	4	PENDANT KIT, FITS WALL MOUNT BRACKET OR 1.5" NPT THREAD, FOR P33-VE SERIES DOME CAMERA.	\$48.29	\$193.16
41	4	ETHERNET AND POE OVER COAX, CAMERA UNIT	\$250.67	\$1,002.68
42	4	HIGHWIRE WALL OR CAMERA MOUNTING BRACKET	\$12.70	\$50.80
43	4	ETHERNET. AND POE OVER COAX, BASE UNIT	\$250.67	\$1,002.68
44	4	CABLE CAT 5E PATCH, VIP 7FT YELLOW	\$3.90	\$15.60
45	100	CABLE, CAT 5E CMP PLENUM 24AWG 4PR YELLOW POP-BOX, PER FOOT	\$0.23	\$23.00
46	4	ENCLOSURE, HINGED, BEIGE, 7"W X 8"H X 3.5"D BW-98B	\$24.86	\$99.44
47	4	MISC MATERIALS, CONNECTORS, ETC.	\$44.40	\$177.60
48	1	WARRANTY & SUPPORT (1 YEAR)	\$161.00	\$161.00
49	1	SHIPPING	\$182.22	\$182.22
50	8	ENGINEERING SERVICES	\$86.16	\$689.28
51	4	CAD DESIGN SERVICE	\$86.16	\$344.64

52	60	SYSTEMS IMPLEMENTATION SPECIALIST III	\$86.16	\$5,169.60
53	8	PROJECT MANAGER	\$86.16	\$689.28
54		SubTotal		\$15,493.42
55				
56		Ice Arena Cameras (4 exterior cameras connected via coax converters)		
57	4	CAMERA, NETWORK, FIXED DOME, VANDAL RESISTANT, OUTDOOR, 3-9MM VFL, H.264/MJPEG, WDR, LIGHTFINDER, BUILT-IN MICROPHONE, 720P	\$1,119.34	\$4,477.36
58	4	PENDANT KIT, FITS WALL MOUNT BRACKET OR 1.5" NPT THREAD, FOR P33-VE SERIES DOME CAMERA.	\$48.29	\$193.16
59	1	CEILING BRACKET. 70 CM / 28 INCH. FOR USE WITH AXIS P55-SERIES, AXIS Q60-SERIES PTZ DOME NETWORK CAMERAS, AXIS P33 SERIES PENDANT KIT, AXIS P33-VE SERIES PENDANT KIT, AXIS 225 PENDANT KIT AND AXIS 216/P3301 PENDANT KIT. WHITE.	\$117.27	\$117.27
60	4	ETHERNET AND POE OVER COAX, CAMERA UNIT	\$250.67	\$1,002.68
61	4	HIGHWIRE WALL OR CAMERA MOUNTING BRACKET	\$12.70	\$50.80
62	4	ETHERNET AND POE OVER COAX, BASE UNIT	\$250.67	\$1,002.68
63	4	CABLE CAT 5E PATCH, VIP 7FT YELLOW	\$3.90	\$15.60
64	4	ENCLOSURE, HINGED, BEIGE, 7"W X 8"H X 3.5"D BW-98B	\$24.86	\$99.44
65	4	MISC MATERIALS, CONNECTORS, ETC.	\$44.40	\$177.60
66	1	WARRANTY & SUPPORT (1 YEAR)	\$161.00	\$161.00
67	1	SHIPPING	\$182.22	\$182.22
68	8	ENGINEERING SERVICES	\$86.16	\$689.28
69	4	CAD DESIGN SERVICE	\$86.16	\$344.64
70	60	SYSTEMS IMPLEMENTATION SPECIALIST III	\$86.16	\$5,169.60
71	8	PROJECT MANAGER	\$86.16	\$689.28
72	2	LIFT RENTAL, HALF DAY	\$200.00	\$400.00
73		SubTotal		\$14,772.61
74				
75		Optional Upgrade from fixed camera to PTZ at pole by Sports Dome		
76	-2	CAMERA, NETWORK, FIXED DOME, VANDAL RESISTANT, OUTDOOR, 3-9MM VFL, H.264/MJPEG, WDR, LIGHTFINDER, BUILT-IN MICROPHONE, 720P	\$1,119.34	-\$2,238.68
77	-2	PENDANT KIT, FITS WALL MOUNT BRACKET OR 1.5" NPT THREAD, FOR P33-VE SERIES DOME CAMERA.	\$48.29	-\$96.58
78	2	CAMERA, NETWORK, PTZ, 30X ZOOM, 720P, MJPEG/H.264, WDR, IMAGE STABILIZATION, INCLUDED OUTDOOR HIGH POE MIDSPAN INJECTOR, INCLUDES HOUSING. MOUNT EXTRA. RATED FOR -40 DEGREES	\$3,349.71	\$6,699.42
79	8	SYSTEMS IMPLEMENTATION SPECIALIST III	\$86.16	\$689.28
80	1	PROJECT MANAGER	\$86.16	\$86.16
81		SubTotal		\$5,139.60
82				
			Total	\$48,436.38

Statement of Work

1. Pro-Tec Design to provide and install cameras and card readers as listed using pricing from state contract S-813(5).
2. PTD to coordinate construction activities with all other parties involved.
3. PTD to warranty work for 1 year from substantial completion.

Exclusions

1. City of Edina to provide all servers, workstations, and network switches/connectivity needed for surveillance system.
2. Camera poles and footings by others.
3. Cabling for cameras by others.
4. Conduit rough-in for card readers and cameras by others.
5. 110VAC for powering access control panels by others.

Thank you again for giving me the opportunity to provide you with this information. If you should need any further clarification or assistance, don't hesitate to contact me! To proceed with the proposal, please sign the Proposal Acceptance portion of the proposal and return to me.

Tim Ferrian
5005 Cheshire Parkway North, Suite 3
Minneapolis, MN 55446
Email tferrian@pro-tecdesign.com
Office (763) 231-8617
Cell (763) 370-7115
Fax (763) 553-0204

GENERAL NOTES

1. Pricing is based on the work scope and drawings provided to Pro-Tec Design.
2. 110 VAC is PROVIDED by Others unless otherwise specified.
3. Pricing assumes any existing equipment to be re-used is in good operational order. Additional time and material to repair existing equipment is outside this scope of work.
4. Pricing assumes any existing equipment to be re-used is fully compatible with new equipment in this work scope.

PROPOSAL ACCEPTANCE

Braemar Sports Dome & Ice Rink

City of Edina
Nick Lovejoy
4801 West 50th Street
Edina, MN 55424
United States

City of Edina

Printed Name and Title: _____

Signature: _____ Date: _____

PO# / Reference # (optional): _____

Pro-Tec Design, Inc.

Printed Name and Title: _____ *Tim Ferrian* _____ *Director of Sales & Marketing* _____

Signature:  _____ Date: _____

Pro-Tec Design, Inc.

Standard Terms and Conditions

1. No liquidated damages will be due.
2. Protection of our work in place is not Pro-Tec Design's responsibility.
3. We will dispose of debris created by our work into Owner-furnished trash bins or container at the site.
4. We do not accept back charges that have not been previously agreed to by us in writing.
5. Late payments will bear interest at the standard prevailing commercial rate.
6. Unless otherwise specified, you will be billed for 30% of the project total immediately after the receipt of an order (ARO). Prompt payment is required to order parts and cover other costs associated with project start-up.
7. We shall then be paid monthly progress payments for agreed upon milestones on or before the 18th day of each month for the value of our work in place plus materials and equipment designed, manufactured, or suitably stored on or off site by us, including any taxes required by law. All invoices shall be paid "Net 30" to ensure uninterrupted performance of work. Final payment is due 30 days following the completion of the project punchlist.
8. No provisions of this Proposal/Contract shall serve to void our rights under Mechanics' Lien Laws.
9. Nothing in this Proposal/Contract shall be construed to require us to continue performance of work if we do not receive timely payment for properly performed work and suitably stored materials.
10. We retain title to all equipment until installation is complete and reserve the right to retake possession of the same or any part thereof at your cost if default is made by you in any payment.
11. You shall furnish and make available to us at the site reasonable storage and parking facilities, and convenient delivery access to our work.
12. You shall provide uncluttered and safe access for us to perform our work.
13. The schedule of any other contractors involved in this project shall be made in consultation with us, and unless otherwise agreed to, shall provide time for us to perform our work on a 8-hour day, 40-hour week basis. This Proposal/Contract does not include provision for our being required to perform overtime work for any reasons unless otherwise stated. An additional charge to the contract shall be made for any mutually agreed upon overtime.
14. We are not responsible for delays or defaults that are occasioned by causes of any kind beyond our control, including but not limited to delays or defaults of Architects, the Owner, the Contractor, any Subcontractors, other third parties, civil disorders, labor disputes, and Acts of God. We shall be entitled to equitable adjustment for delays caused by any Architect, Engineer, Contractor, or Owner.
15. If any drawings, illustrations, or descriptive matter are furnished with this Proposal/Contract, they are approximate and submitted only to show the general style, arrangement, and dimensions of equipment offered. Final as-built drawings and specifications will be provided to the owner at project completion.
16. THERE ARE NO WARRANTIES THAT EXTEND BEYOND PRO-TEC DESIGN'S STATED SPECIFICATIONS, AND ALL IMPLIED AND EXPRESS WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE ARE EXCLUDED.
17. The Owner shall purchase and maintain all-risk builder's risk insurance upon the full value of the entire work including materials delivered to the job site, which shall include the interests of Pro-Tec Design.
18. In case of dispute, the prevailing party shall be awarded reasonable attorney's fees.
19. This Proposal/Contract, including the provisions printed above and any specifications or other provisions attached hereto, when accepted by you and Pro-Tec Design shall constitute the Contract between us, and all prior representations or agreements not incorporated herein are superseded.
20. All work to be done during standard business hours, Monday through Friday unless otherwise noted or at a schedule that Pro-Tec Design believes will provide the most project continuity.
21. Pro-Tec Design will warranty the labor and materials covered under this quotation for one year from the date of substantial completion provided the Owner is current in their payments to Pro-Tec Design, Inc. Accounts that are not current shall not receive warranty work until said accounts are made current. Pro-Tec Design will respond during normal business hours Monday through Friday. Weekends, Holidays and after hours warranty support will be billable at standard overtime rates. Warranty does not include replacement or repair of equipment damaged by; Misuse, Over or Under Voltage, or "Acts of God" such as lightning or other weather related incidents. Warranty only covers the repair or replacement of any parts supplied by Pro-Tec and any labor and travel to and from the site to execute said repairs for one (1) year from the date the Owner has beneficial use of the system. No warranty is extended to not in contract (NIC) equipment. NIC equipment is defined as any equipment not supplied by Pro-Tec or existing equipment that is re-used. The troubleshooting, repair or replacement of NIC equipment will be provided by Pro-Tec at a time and materials basis.
22. Customer agrees that during the term of this contract and for two years following termination, they will not directly or indirectly solicit for hire nor contract for services any employee or contractor who performs services hereunder without Pro-Tec Design's written consent
23. The design and/or intent of the items listed in this system specification is considered intellectual property and owned by Pro-Tec Design and will not be disclosed to any party other than those intended by Pro-Tec Design, except as required by law. Impermissible disclosure of this design/intent will subject the proprietor to Consultant Fees equivalent of the above listed design/build quotation. All materials are guaranteed to be as specified. Any alterations or deviation written or verbal from the above specifications involving extra costs will be executed and will become an extra charge over and beyond the above quotation.
24. This proposal and any documents associated with it supersede any prior verbal or written information provided.
25. Pro-Tec Design is not an insurer of Customer's risks and exposures. Pro-Tec shall not be liable for any failure to perform under this Agreement due to any "Act of God," "Force Majeure," of an other cause beyond Pro-Tec Design's control. Pro-Tec Design shall not be liable for any loss or damage caused in whole or in part from negligence, fault, or wrongful act of Customer or of any third persons or parties. Services provided under this Agreement are for the sole benefit of the Customer and no rights are, or may be, conferred on any other party as a third-party beneficiary, by transfer or assignment, or otherwise. Pro-Tec Design's total liability is limited to the contract price; as matter of law, this limitation does not apply to fraud, willful injury, or willful violation of the law.